

## Pricing for Water Conservation and Equity Consideration: The Case of Texas

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### ABSTRACT

Water utility providers in Texas have been trying to coordinate demand for and supply of water to ensure a stable source of water given the state's recent rapid population growth and persistent drought-like conditions. Their efforts, however, vary across municipalities throughout Texas. The paper provides a broad analysis of pricing practices in 423 municipalities across Texas from 2014 to 2020 and their impact on residential water consumption. We also assess how other socio-demographic and climatic conditions may influence water use and water rates decisions across municipalities. Besides investigating the potential determinants of water demand, the paper also looks at several supply-side variables and the income gap to address the endogeneity of water block prices. Our results shed light on how current water pricing practices in Texas incorporate aspects of the Integrated Water Management Practices that have been shaping water management for decades.

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### Introduction

Proper water resource management is a critical issue in Texas, especially for regions with a growing population and constrained water resources. According to Phillips and Teng, two economists at the Federal Reserve Bank in Dallas, it is projected that Texas' population may grow more than 70 percent, from 29.5 million in 2020 to 51 million in 2070, close to double the current population [1]. Texas also has a long history of regular and severe droughts. More recently, for example, during the years 2011, 2012, and 2014, Texas experienced severe drought conditions, with the western region of Texas being the most affected. Currently, as of February 2020, the Edwards Plateau and South-Central climate divisions are two of ten divisions in Texas experiencing moderate drought conditions. The challenge posed by a growing population under periodic droughts points to the importance of coordinating growing water demand with potentially restricted water supply

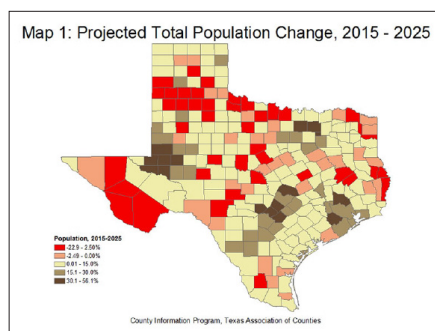


Figure 1: Population change

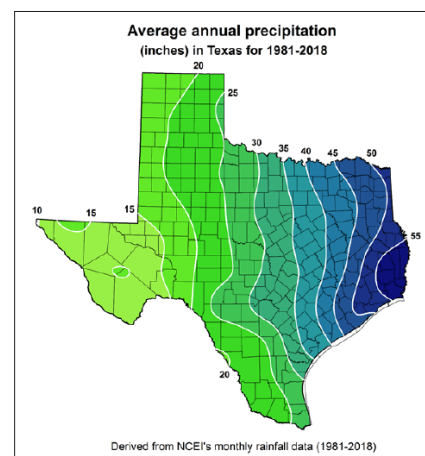


Figure 2: Precipitation

From Figure 1, which shows projected population changes for different Texas counties, we see numerous counties projected to experience moderate to rapid population growth. Figure 2, on the other hand, shows that average annual precipitation has been mostly sufficient for regions in East Texas. Thus even if average annual precipitation remains the same across various regions in Texas, despite the possible future impact of global warming, the potential problem of coordinating residential water demand and water supply across multiple regions in Texas remains. There have been a number of surveys of the literature concerning the role water rates have over water use, including Espey et al., Hewitt and Hanemann, and Olmstead et al. [2-4]. Water pricing generally varies from fixed rate, uniform pricing, to an increasing block, use-based pricing structure. Despite its possible effectiveness in addressing water conservation goals, the utilization of use-based water rates, especially with respect to the use of increasing block

rates, may have unintended consequences of potentially making water less affordable for larger sized but lower-income households. Consequently, water utility providers may feel obligated to take into account both revenue, conservation, and equity concerns as they continually adjust their pricing schemes.

In addition, pricing practices have also been supplemented by other methods and concerns, such as public education and conservation programs. Indeed, many water utility providers have sought to integrate the economic aspect of water management into a more encompassing sustainable water resources management concept. This approach follows the Dublin Principles on managing water resources. More specifically, Integrated Water Resource Management is a process that attempts to simultaneously manage water and balance the use of land and related resources to equitably maintain economic and social welfare while ensuring the sustainability of ecosystems as a whole.

Integrated water management practices have been established for several decades worldwide, getting support and acknowledgment from different countries in the United Nations. Given the growing population and persistent drought conditions, they may be especially relevant to Texas. Indeed, the Texas Water Development Board has constructed guidelines regarding the Best Water Management Practices that align with Integrated Water Management practices. Our paper, therefore, aims to evaluate how current pricing practices in Texas follow the principles of integrated water resource management. Our analysis focuses on residential water use and water rates across different municipalities in Texas from 2014 to 2020 while also accounting for other determinants of demand. Throughout the paper, we investigate whether pricing practices and water consumption may or may not adjust to various socioeconomic background characteristics and climate conditions.

There have been various articles focusing on water rates in Texas: Nieswiadomy, Griffin, Characklis and Griffin, Hewitt and Hanemann, and Gaudin et al.. More specifically, Griffin and Griffin and Characklis provide a general picture of the issues and trends in Texas water marketing and effective pricing, while Nieswiadomy and Molina and Hewitt and Hanemann provide more detailed water demand estimates with household water consumption data in Denton, Texas using OLS, IV, and 2SLS [5-8]. For example, Nieswiadomy and Molina look at household data in Denton from 1976 to 1985 and estimate residential water demand under decreasing and increasing block rates. On the other hand, Gaudin et al. utilize a probabilistic model to estimate water demand across different pricing structures using water use per capita and average prices from 221 Texas communities from 1981-1985. Most of the previous articles on water demand estimation in Texas date back over twenty years, while in the meantime, Texas has seen rapid population growth. Our paper provides a more recent and extensive residential water demand analysis using the Arellano-Bond approach.

The structure of the paper is as follows: Section Two reviews the literature on water pricing together with a brief introduction to current residential pricing practices in general and in Texas specifically. Section Three describes the data set and details the empirical methods utilized in the paper, while Section Four presents the results, and Section Five concludes.

## Literature Review

In general, when researchers analyze residential water pricing, they need to consider a variety of issues: the price structure, the

authorities' pricing objectives, the responsiveness of demand to water prices, which functional forms to use for estimating demand, what explanatory variables to use, and which types of data sets to utilize. Numerous papers have addressed some or all of these aspects, each with a different approach.

With regard to the design of water pricing schemes, Griffin provides a theoretical framework on how to design one that serves the multiple goals of revenue neutrality and efficiency. Revenue neutrality can be achieved by setting a fixed billing threshold, which balances the financial surpluses and deficits across various users. Moreover, to be efficient, water rates need to reflect scarcity from different sources, such as competition among different water uses, depletion, and limited infrastructure.

The recent literature on water pricing also tries to account for the interaction between pricing choices and water consumption: while households alter their water use based on the prices they face, household water consumption may, in turn, shape the water rates chosen by providers. This two-way relationship may make it difficult to separate the impact of price on water consumption. Several authors have tried a variety of models to address this problem. Reynaud et al. use a probabilistic model which utilizes a two-step selection bias correction method to capture pricing selection across Canadian communities [9]. Using given pricing thresholds chosen to maximize a municipality's social surplus, Reynaud et al. take a multinomial logit approach and the probabilistic model to determine consumer responses to those different prices. This approach is not only able to capture pricing differences across municipalities but also to derive price elasticities for each.

Hewitt and Hanemann address the two-way relationship by categorizing water consumption into different pricing blocks. Then using a discrete-continuous choice model and constructing a probability statement for each block separately, the authors can obtain unique price elasticities for each pricing block. Other researchers like Gaudin, Griffin, and Sickles and Martinez-Espineira use generalized least squares (GLS) and include additional variables to control for the relationship between price and the original explanatory variables [10]. By utilizing this approach, they can also obtain specific price elasticities within each pricing block.

Finding accurate and meaningful measures of price elasticity of demand is an essential starting point for understanding how water users respond to different price signals. However, estimates vary across the literature. Hanemann and Espey et al. provide a comprehensive analysis of the price elasticity of water demand and find a mean elasticity of only around -0.51 [11]. Nonetheless, price elasticities might be higher for alternative pricing structures, such as increasing block rates, without explaining why. In addition, past studies of elasticity may have yet to estimate price elasticity accurately since most have used current prices without paying much attention to possible lagged responses from consumers to past water price signals. They also did not allow for potential direct impacts of differing water rates. More recent literature has addressed these problems by including a wider variety of water rates over time and comparing impacts on residential water demand across varying pricing structures. Olmstead et al. analyze the influence of different pricing structures on residential water consumption [4]. They also conclude that price elasticity estimates are higher for increasing block rates than traditional flat rates. Moreover, they provide possible explanations for this higher price responsiveness. For example, households that trigger a

higher marginal price for use beyond some level of consumption may pay more attention to price and water use since they expect to see a higher water bill than households that do not trigger the higher price.

Studies of water consumption also include other contributing factors besides price. Although researchers have used different explanatory variables for water demand, the key variables that influence residential water consumption boil down to weather conditions and household-related variables. Temperature, precipitation, and evaporation rate, for example, are important contributing factors as they can affect pricing decisions and water use. Additionally, according to Maidment and Miaou, the response to rainfall can depend more on its occurrence than on its magnitude while there appears to be a non-linear and positive relationship between water use and temperature changes, specifically when the temperature rises above 21 degrees Celsius [12].

In addition, Hall sheds light on how pricing design may vary over time to account for different climatic conditions in the case of Los Angeles county [15]. During years with normal precipitation, the higher block price is set to equal the long-run marginal cost to achieve economic efficiency. During drought, the rate ordinance should include automatic increases for the second-tier price and an accompanying reduction in the threshold, with the magnitude of these adjustments specific to the severity of the shortage.

Household characteristics might also affect water consumption, as shown in Hoffman and Worthington and Olmstead et al. [4, 16]. Household size is a potential contributing factor in determining the level of water consumption but is time-invariant within a short period. However, there may be a variation in household size across municipalities. As a result, including household size in the regression may help explain residential water demand.

Income level has also been used as one of the possible factors affecting water consumption. Previous studies by Olmstead et al. and Gaudin et. al indicate that the estimated income elasticity of demand for water is small [4]. Nonetheless, these studies only employ samples of some regions with income-diverse populations. The inclusion may be relevant since, when considering larger municipalities, income levels and income differences among individuals within those communities may matter as local communities may try and adjust water rates to account for differences in the distribution of income, perhaps to ensure that basic water use is affordable to all households. Accounting for the distribution of income may thus help explain demand and make sense of how municipalities with large variations in incomes may try to incorporate this possible concern for equity and welfare in their water rates.

In addition to using use-based water rates, many water utilities have tried to engage consumers using various public information and conservation programs to encourage water saving in the long run. Public information refers to the programs that inform water users about the current structure and design of the water rates. In contrast, conservation programs provide water consumers with information regarding how to use water more efficiently. Even though these programs aspire to the similar goal of water conservation, their different approaches may affect water consumption differently. However, the effects of public education and water conservation have yet to be shown to be statistically significant for different regions of the US. For example, Nieswiadomy analyzes water demand in different regions across the United States using the data from the American Water Works Association and concludes

that public education appears to have reduced water consumption only in the West while conservation programs do not appear to reduce water use for the period of interest in any of the regions studied. Nonetheless, we revisit this issue with our more recent data set of Texas municipalities [6].

With regard to the modeling of residential water demand, the choice of functional forms still needs to be clearly defined in the literature. There is a variety of functional forms that have been used to specify water demand and to compute demand elasticities. Linear demand functions are the most straightforward while a non-linear demand function allows for changing incremental responses at different prices. Among the non-linear functional forms, the double log model is a common specification in the residential water demand literature. Olmstead et al. Baerenklau et al. use Cobb-Douglas, while Arbues et al. and Gaudin et al. use the Stone-Geary utility function, with the justification based on the theory that consumers are more sensitive to changes in price when the price is high [4,10,13]. Instead of using specific functional forms for their estimation, some researchers use more general forms to allow for higher variation with respect to water rates. For example, Nuauges and Blundell nonparametrically estimate the price and income elasticities of residential water consumption using variations in the block pricing structure and tariff rates for different areas in Cyprus [14]. They argue that this approach of not assigning a specific form for the parameters of the explanatory variables reduces the potential biases inherent in the structural and more reduced-form approaches and thus more accurately estimates what the data infers.

Various data sets, from cross-sectional to time series and panel data, have been employed to evaluate residential water pricing. The use of panel data has become standard practice due to its ability to address both time and other dimensions of water demand. However, most of the panel data literature has either focused on micro-household data within a certain region or on comparing several cities/regions on a similar scale. These micro household data sets provide a detailed look into water user behavior for different types of households with respect to water policies. However, they may not reflect how behavior differs across different regions with varying populations. Our paper uses panel data from most Texas municipalities with varying sizes and socio-demographic characteristics to shed light on water use and how different cities may adjust their prices based on socio-economic characteristics and water supply conditions and how they adapt to these changes over time.

In relation to the above literature, our paper makes contributions in several ways. First, we investigate how water rates may address conservation and potential equity concerns associated with income differences. The paper also highlights the differences in statistical significance and elasticity between the second and first block prices for differing groups of municipalities based on population sizes. Furthermore, the paper addresses the potential endogeneity of water rates and water use by analyzing how supply and demand side variables may influence rates. The paper also attempts to determine the impact of water conservation and public information programs in the case of Texas.

### **Addressing Current Water Pricing Practices**

In this paper, we investigate the use of pricing practices in Texas in conserving water resources while considering each municipality's differences in climate and socio-demographic conditions. To better assess the effectiveness of pricing practices, there are several issues we need to address first.

Before evaluating the effectiveness of current pricing practices, it is important to acknowledge different types of price structures that water utility managers may implement. Residential water pricing typically takes one of two forms in the United States:

- uniform rates or
- increasing block rates.

Uniform rates charge a single volumetric marginal price at any level of consumption, while increasing block rates charge higher marginal prices for higher quantities consumed beyond a given threshold. These price structures also include a fixed-base water service fee to ensure revenue stability.

Uniform pricing encourages users to use according to their own needs with no pricing differences across different groups of water users. The advantage of this practice stems from its equality in price: there will be no undesirable constraint on large low-income households with higher water use if the uniform price is not too high.

Increasing block rates are used by more and more water utilities across the country due to their use-based characteristics and potential for conservation pricing. By setting higher prices for higher amounts of water consumption, water utility providers try to restrain water use to within the desired amount for serving essential needs. Nevertheless, defining what amount of water use is deemed essential and what is considered excessive is difficult. Indeed, defining the quantity for each block in the price structure and setting the number of blocks varies across municipalities. The traditional increasing block pricing scheme defines each block based on a fixed quantity of consumption. In recent years, however, in cities within the Los Angeles area, each block can vary depending on the socio-demographic conditions of each household. Nonetheless, this method has not been widely adopted since information regarding each household's socio-demographic conditions is only sometimes known to utility providers.

In Texas, most cities adopt the traditional increasing block price where the first block is normally classified for basic water use. In contrast, the second block is classified as discretionary or luxury use of water. Indeed, based on the guidelines from the Texas Water Development Board, to qualify as conservation pricing, the price of the higher block should be associated with discretionary and seasonal outdoor water use. Specifically, as recommended by the Texas Water Development Board (TWDB), the first block is designated for the use of 5,000 gallons and below annually, while the second block is associated with water use between 5,000 and 10,000 gallons annually, with the first block price considered as the base price. To get a better idea of where the threshold stands regarding typical consumption, the average water usage throughout the municipalities from 2014 to 2021 is around 6,204 gallons annually. Nevertheless, despite the unity we see in the water-use threshold, Texas municipalities utilize various block prices. These price differences thus reflect differences in the socio-demographic and climate characteristics of various municipalities and regions across Texas.

## **Data Set and Empirical Methods**

### **Data Set**

Each year, the Texas Municipal League conducts surveys on water and waste water charges of the state's municipalities. The data set includes water consumption and prices for cities with a wide range of population and income levels. The annual water consumption and water cost data are from 2014 to 2020.

The number of municipalities in the Texas Municipal League varies over time. The data set only sometimes includes the same municipalities' water rates and consumption for the years covered. Thus, to retain the characteristics of panel data, we only utilize the data from municipalities with the water rates and consumption data for three years or more in the period of interest. Based on these criteria, the final data for residential water use consists of 423 municipalities in Texas. The data set includes residential and commercial use, but we only focus on residential water use. The data set comprises population, average usage, and the price for each usage block. Although all of the municipalities included increasing block rates and the same water usage thresholds, the price for each block varies across municipalities.

Evaluating the impact of pricing practices on water use requires detailed information regarding the breakdown of the pricing structure. In the context of the data set, we have the price for each block as shown on the typical residential water bill, which consists of a water service base price, a water usage price, and the total water bill. We use the water rates as a proxy for consumers' water bill costs.

The data on household size and median and average household income is obtained from the US Census and the World Population Review. Both median and average household income are included as a proxy for the possible income gap for each municipality, which might help explain possible equity considerations built into the pricing structure. In addition, we consider other potential contributing factors for water use, of which annual data is also collected.

We also consider other means that may influence water consumption, such as public information and conservation programs that water utility providers offer water users to encourage more efficient water use. Information regarding public information and conservation programs is collected from the Texas Water Development Board, and dummy variables are created to reflect whether or not these programs are available in each municipality. Since conservation programs may come in many forms, we code the conservation program as being available for any municipality implementing one or more programs.

Additionally, we include regional climate-related variables like precipitation, evaporation rate, and temperature to reflect how they may affect water demand. Nieswiadomy and Molina account for the difference between the evaporation and precipitation rates as a proxy for the water replacement rate, which may also help reflect climatic fluctuations over time [5]. Our paper also examines the difference between evaporation and precipitation rates as a proxy for the water replacement rate that may shape water consumption. The climate data is from the National Weather Service Forecast Office. Precipitation and evaporation rate data are in inches, while the temperature is Fahrenheit.

### **Model Specification**

This paper follows the double log model specification from Olmstead et al. and Baerenklau et al. [4,13]. The double log model with respect to prices and water consumption allows parameter estimates to be directly interpreted as elasticities of demand (Schleich and Hillenbrand [15]). The residential water demand model in this paper is specified as follows:

$$\ln w = f(\ln pfb, \ln psb, \text{Popgrowth}, \text{Medinc}, \text{evapordiff}, \text{temp}, \text{HouSi}, \text{Pubedu}, \text{Conserv}) \quad (1)$$

Although lagged prices may influence demand, we use lagged prices as instruments for the current price rather than including them directly in the model. We also have the lagged residential water demand in the model by following the Arellano-Bond dynamic panel data method.

Table 1 shows a detailed list of the variables used in our estimation, while Table 2 highlights their summary statistics. Table 2 shows that block prices, population, median household income, and precipitation vary widely. These findings emphasize that substantial differences exist not only in socio-economic factors but also in weather and climate conditions from one municipality to another.

**Table 1: Variables explanation**

Variable	Denition
W	Average annual water consumption (gal/year)
lnpsb	natural log of price of the second block
Popgrowth	Population growth (percent)
Medinc	Median household income
evapordiff	Annual difference between evaporation and precipitation rate (inches)
temp	Average annual temperature (F)
HouSi	Average household size
IncGap	The gap between average and median household income
Pubedu	The dummy variable for public education program regarding water billing
Conserv	The dummy for the availability of water conservation program
rwlevel	reservoir water level (ft)
Pdindex	Palmer drought index
qrestrict	Dummy variable for water use restriction

**Table 2: Summary statistics**

Variable	Mean	Std. Dev.	Min	Max	N
Population	32227	149530	114	2325502	2551
lnpfb	3.48	0.37	1.09	4.82	2551
lnpsb	3.95	0.36	1.46	5.89	2551
Preci	42.23	17.61	7.67	105.3	2242
Temp	67	4.27	31	86.4	2548
MedInc	55291	28543	17422	250001	2240
HouSi	2.79	0.34	1.76	3.9	2546
AvgInc	71706	37901	27623	386300	2240
IncGap	16431	13484	6319	165788	2237
Evaporationrate	54.86	8.46	32.19	85.28	2227
Popgrowth	0.01	0.06	-0.73	0.96	2136
evapordiff	12.53	22.87	-61.16	67.61	2226
lnpop	8.75	1.49	4.74	14.66	2551
In use	8.66	0.43	6.11	10.98	2551
Pubedu	0.31	0.46	0	1	2551
Conserv	0.07	0.25	0	1	2551
rwlevel	782.23	765.01	27.8	4468	2539
Pdindex	1.15	2.28	-4.92	5.99	2551
qrestrict	0.35	0.48	0	1	2551

In Table 2, two variables change signs: the difference between evaporation and precipitation rates which is a proxy for the water replacement rate and population growth. If the difference between evaporation and precipitation is positive, evaporation outweighs the precipitation rate, which might increase outdoor water use. On the other hand, if the variable is negative, outdoor water use might decrease thanks to higher precipitation. The change in the population growth sign further emphasizes that some municipalities see decreases in population while others see population growth. These sign-changing variables may complicate the interpretation of our coefficients and require further explanation in the results section of this paper.

Since the amount of water usage for each block is already uniformly defined by the Texas Water Municipal League, water utility providers only adjust the prices of the two blocks when responding to water use or other factors. Consequently, water prices may be endogenous, and to obtain proper estimates, we need to correct for their endogeneity while also taking into account that water rates may also be used to address possible equity and conservation concerns. We address these concerns by examining supply-side variables and how the income gap may affect water rates. Although there are alternative tools for public administrators to address income inequality, we focus on the possibility that providers may adjust their pricing structure in response to income differences. As the first block is designed to represent basic water use and possibly priced accordingly so that water is available to all, pricing changes in the first block price are the most likely to reflect equity concerns. To measure the possible presence of income inequality, we use the difference between average and median household income and label this term as the income gap. A positive income gap may result in some concern for equity since it reflects a skewed distribution toward higher incomes. Although this measure might not be as good as the Gini index, given data constraints, the income gap may be an appropriate indicator for the possible presence of equity concerns being priced into the water pricing structure. If, on the contrary, the average household income is less than the median household income, then these concerns may be absent. From the summary statistics table, we see that the income gap is always positive, and this observation further highlights the need to check for potential equitable pricing. To do this, we create an interaction term between the current first block price and income gap and analyze its impact. For a robustness check on our specification, we also look at how results might differ if the second block price is used instead of the first block price in the interaction term.

In addition, the second block price may serve as a tool for conservation since going beyond the threshold may signal water use beyond what is considered necessary. Therefore, we consider three supply-side variables in the regression as instruments for the second block price: the Palmer Drought Index, the reservoir water level, and a dummy variable indicating whether water-use restrictions have been implemented by the municipality over the study period. We expect a quantity restriction to be positively related to the water rates as the imposition of a quantity restriction may be used in conjunction with a price rise. The Palmer Drought Index varies from negative to positive values, with negative values indicating the presence of drought, with a more negative number signifying a more severe drought. Since positive values of the index refer to times of high precipitation, we expect the drought index to be negatively related to water rates since the higher the index, the better the water availability and the lower the price. With regard to the measure of reservoir water levels, we also expect it to have a negative impact on water rates since the higher the water level, the more supply, and the lower the price.

With respect to public information and conservation programs, the Texas Water Development Board provides detailed guidelines concerning information each water utility might provide to consumers. The conservation programs, tailored specifically to residential water use, include the Residential Clothes Washer Incentive Program, Residential Toilet Replacement Programs, and Custom Conservation Rebates.<sup>9</sup> Each of these programs is designed to serve home or apartment units depending on their size and date of construction. The implementation of these conservation programs varies across Texas as some municipalities provide

one or more while others do not. In addition, public information programs may help conserve water by educating water users on the structure of water rates and how water conservation is important for meeting the goals of sustainably managing local water resources.

### Hypotheses

The hypotheses below formerly focus on further explaining the impacts of different factors on water demand. First, as Olmstead et al. have shown, price signals can play a role in restraining water demand, and thus we expect the sign of price coefficients to be negative [4]. Nonetheless, we have two different prices for each block, and these two price signals may affect each other and, as a result, may give us mixed results. The significance may vary depending on which price users react to.

Second, the lagged residential water consumption should be positively related to current residential water use as consumers would not deviate too far from past uses.

Third, since the evaporation rate less precipitation variable may capture variation over time in climatic conditions, it may impact water use, especially with respect to discretionary/outdoor use. We expect a decrease in discretionary water use for negative values of the variable and an increase in discretionary water use for positive values. Even though the variable ranges from negative to positive values, we can see that discretionary water use and the variable move in the same direction. As a result, we expect a positive relationship between residential water use and the difference between evaporation and precipitation rates.

Fourth, as mentioned previously, with regard to the municipality average household size indicator, although it may not vary much over the time period, it may vary across municipalities, and we expect it to have a positive impact on water consumption.

Fifth, population growth should have a positive coefficient with respect to water use. Even though the variable varies in sign, positive values of population growth should have a positive impact on water consumption, while negative values should have a negative impact.

Sixth, we expect median household income to be positively related to water consumption. Higher income means a higher budget for water consumption and the ability to use more water for various uses, regardless of the changes in water rates. Olmstead et al. find a weak positive relationship between income and water use [4].

Seventh, we expect the temperature to have a positive relationship with water consumption. However, temperature and water consumption might have a mixed sign relationship. The higher temperature might encourage consumers to use more water; however, this might put more pressure on current water resources, resulting in restricted water use.

Eighth, given possible equity considerations, the higher the income gap, the more likely water utility providers might consider the need to adjust the first block to ensure the basic supply of water for all; the overall impact of the interaction term on water consumption may be positive as both the first block price and income gap may move in the same direction when shaping residential water consumption. For example, the higher the income gap, the larger the reduction in the first block price. On the other hand, the lower the income gap, the lower the reduction of the first block price.

Finally, we investigate the possible impact of public information and conservation programs on water use. We expect the sign of both to be negative, which is consistent with Nieswiadomy 1992’s analysis of the impact of public information and conservation programs in different regions across the US. The variables used here indicate whether or not the municipalities in the data set utilize public information and conservation programs to influence water use throughout the period studied. Thus, the sign and significance of the coefficients indicate whether these programs aimed at educating people about the current water rates and other water conservation methods are effective.

**Methodology and Procedure**

First, we focus on the residential water demand analysis. The two-block water rates and other socio-demographic and climate variables are used in the dynamic panel data model for residential water use. We conduct the analysis using the Arellano-Bond dynamic panel data approach with lagged terms based on the General Method of Moments (GMM), following Kumanradevan 2013’s method, to address the potential relationship between explanatory variables and the dynamic characteristics of the data.

$$\begin{aligned} \ln w_{it} = & \vartheta_{it} + \beta_1 \ln pfb_{it} + \beta_2 \ln pfb_{it-1} + \beta_3 \ln psb_{it} + \beta_4 \ln psb_{it-1} + \beta_5 \ln w_{it-1} + \beta_6 \text{evapordiff}_{it} \\ & + \beta_7 \text{HouSi}_{it} + \beta_8 \ln \text{Medinc}_{it} \quad (2) \\ & + \beta_9 \text{popgrowth}_{it} + \beta_{10} \text{temp}_{it} + \beta_{11} \text{Pubedu}_{it} + \beta_{12} \text{Conserv}_{it} \\ & + \beta_{13} \ln pfb_{it} \times \ln \text{IncGap}_{it} + u_{it} \end{aligned}$$

Before doing the regression, we conduct tests for heteroskedasticity and autocorrelation. From the results of our tests, we can conclude that there is a heteroskedasticity problem but no auto-correlation problem. We can see that the heteroskedasticity problem lies with respect to population size.<sup>12</sup> To correct this problem, we break the regression down to account for group-wise differences. This heterogeneity issue is also reflected in the literature. Rinaudo et al., for example, emphasizes the need to account for differences in municipal water demand due to variation in population characteristics [17]. In the current data set, we see some municipalities associated with high variation in population and median household income. Using a similar approach as in previous literature, we categorize municipalities according to population size, which is divided up into five groups: (1) 100,000 and above, (2) 100,000-50,000, (3) 50,000-10,000, (4) 10,000-1,000 and (5) 1,000 and below.

As shown in the literature by Worthington and Hoffman and Olmstead et al., the relationship between water consumption and weather conditions is usually not linear but positive. In addition, Maidment and Miaou have pointed out that water users only respond to certain temperature and precipitation ranges [12, 16]. We follow their recommendation and set a threshold for temperature rather than include all temperature information in the data. Our threshold is based on the average temperature over time for the study for each population group.

**Results**

**Table 3: Main Results from Dynamic Panel Model for Water Consumption**

	(1) 100k+	(2) 100k-50k	(3) 50k-10k	(4) 10k-1k	(5) 1k-
lnpfb <sup>1</sup>	-0.1703 (0.6279)	0.5048 (0.1171)	-0.8289** (0.0149)	0.2112 (0.4982)	0.2445 (0.1856)
lnpsb <sup>2</sup>	-0.1771 (0.4908)	-0.3281 (0.2669)	-1.4491*** (0.0001)	0.0108 (0.9735)	-0.5012** (0.0111)
L.lnw <sup>3</sup>	0.0834 (0.6642)	0.3104 (0.1496)	0.0193 (0.9517)	0.5638*** (0.0047)	0.2794* (0.0985)
evapordiff <sup>4</sup>	0.0007 (0.7482)	-0.0035 (0.1425)	0.0667** (0.0163)	0.0990*** (0.0026)	0.0457*** (0.0029)
Temp	0.0024 (0.8847)	0.0541*** (0.0039)	0.0029 (0.8117)	-0.0107 (0.1298)	0.0451*** (0.0006)
Popgrowth	0.1846 (0.8891)	1.0852** (0.0263)	0.9055** (0.0327)	-0.0329 (0.9669)	0.0474 (0.8702)
lnmedinc	0.1109 (0.4680)	0.6003*** (0.0098)	0.4256*** (0.0000)	0.3131*** (0.0074)	0.0542 (0.8216)
HouSi	0.1079 (0.4274)	0.7648* (0.0682)	0.1532** (0.0258)	0.0918** (0.0149)	-0.0845 (0.5327)
Pubedu	-0.1690* (0.0873)	-0.4575*** (0.0001)	0.0197 (0.8166)	0.1970 (0.1239)	-0.2619 (0.1939)
Conserv	-0.0106	-0.4911***	0.0607	-0.4014	

	(0.8960)	(0.0005)	(0.7675)	(0.3436)	
Observations	62	25	217	668	29
LR chi2	107589.4861	56574.5129	342098.8863	610177.2957	75131.56602

\*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1

<sup>1</sup>Log first block price <sup>2</sup>Log second block price

<sup>3</sup>Log residential water consumption

<sup>4</sup>annual difference between evaporation and precipitation rate

Table 2.3 gives the results of our regression by each population group. The table shows that the statistical significance of explanatory variables varies across the population groups. The population groups with the most significant results and the right signs for the explanatory variables are groups (3) and (4), with population group (4) having the largest number of observations.

The current first block price is not statistically significant for most of the population groups, except for group (3), where it also has the right sign. The current 15 second block price shows a negative relationship with respect to residential water use across most population groups except for the population group (4). In addition, the current price of the second block is statistically significant for population groups (3) and (5). Moreover, we can see that the current second block price is less inelastic than the current first block price, in absolute terms, for population groups (1), (3), and (5).

With respect to the lagged residential water demand, it has positive coefficients for all the population groups, with groups (4) and (5) being statistically significant.

Regarding the results of evaporation difference, we mostly see positive coefficients, which is the right sign for most population groups except for group (2). The results are statistically significant for population groups (3), (4), and (5).

The temperature has the expected positive relationship for most of the population groups except for group (4), with population groups (2) and (5) being statistically significant.

Population growth is positive for most of the population groups except for group (4), with groups (2) and (3) being statistically significant.

Median household income has a positive impact on water consumption across all groups. Moreover, the positive coefficient is statistically significant in population groups (2), (3), and (4). Demand is also income inelastic for all groups.

Household size also shows a positive relationship except for population group (5) with respect to residential water demand, with population groups (2), (3), and (4) being statistically significant. Public information program has the right signs for groups (1), (2), and (5) while also being statistically significant for population groups (1) and (2). As conservation programs are only available for those cities with larger populations, the variable appears to not have a significant impact on smaller towns, although the coefficients have the right signs except for the population group (3). The conservation program has a statistically significant impact on the population group (2).

After conducting a dynamic panel data analysis on residential water demand with respect to potential explanatory variables, we see some puzzling results, especially with respect to the current first block price. As a result, we want to investigate the possible endogeneity problem of water rates and apply a potential correction for it. We first use the Hausman test to check whether there is an endogeneity problem, and the test result suggests evidence of this. Indeed, we are able to reject the null hypothesis of no systematic differences in the coefficients of water rates when evaluating water use at the 5 percent significance level. To address this, we use the instrumental variable approach by including an equation related to the water supply. Supply-side variables, including the Palmer drought index, reservoir water level, and a quantity restriction dummy, are included as instruments, given that water providers may respond to water supply and climate conditions, and this can create endogeneity in water rates. Lagged price variables are also used since water rates are set by water utility providers through administrative procedures, and thus prices may not be flexibly adjusted from time to time. The income gap is also included in the regression as an instrument for the two-block current water rates to help control for potential equity concerns. Although it has been argued above that the first block price may be adjusted as a result of concerns for equity while the second block price may reflect conservation concerns, we allow both concerns to impact both water rates. The reason is that the current first and second block prices may potentially be used together in response to both. This can be seen in the equations specified below.

$$P_{fb} = f(L.P_{fb}, L.P_{sb}, rwlevel, lnincgap, Pindex, qrestrict) \quad (3)$$

$$P_{sb} = f(L.P_{fb}, L.P_{sb}, rwlevel, lnincgap, Pindex, qrestrict) \quad (4)$$

Table 4 shows that reservoir water levels and the income gap (in logged terms) significantly affect water rates. The reservoir water level should reflect water availability for each municipality, an essential input for conservation consideration. The Palmer drought index has a statistically significant impact on the two prices and the expected negative sign. The quantity restriction variable, however, is not statistically significant despite having the expected positive sign. On the other hand, a positive income gap may signal the presence of possible equity considerations. Still, since the coefficient for the income gap is positive, the water pricing structure may be regressive instead.

To address the endogeneity problem of water rates and, in turn, to improve the model's results for water consumption, all supply-side variables except for quantity restriction are incorporated in the dynamic panel data for water consumption. After following the appropriate procedures to correct for possible endogeneity of the two current block prices, we see that the signs of the current first and second block prices have improved. Indeed, once we have combined the variables on both demand and supply, the coefficient for the current first block price is negative for more population



groups. In contrast, the second block price has negative coefficients across all population groups. Moreover, the current first block price becomes statistically significant for population groups (2) and (3). The current second block price also becomes statistically significant for the group (4) besides population groups (3) and (5). From Table 5, we also have results for the lagged block prices. More specifically, the lagged second block price shows consistently negative coefficients across

**Table 4: Water Rates and Supply Side and Income Variables**

	(1) sb	(2) fb
L.lnpfb 1	0.1452*** (0.0005)	0.0117 (0.772)
L.lnpsb 2	0.0699* (0.077)	0.1411*** (0.077)
rwlevel 3	-0.018*** (0.0009)	-0.012*** (0.0013)
lnincgap	0.0359*** (0.0038)	0.0253*** (0.0044)
Pdindex 4	-0.0371*** (0.0019)	-0.0025 (0.118)
qrestrict	0.0513 (0.198)	0.0312 (0.436)
Observations	1643	1643
F	32.38	25.09

\*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1

<sup>1</sup>Lagged log first block price <sup>2</sup>Lagged Log second block price <sup>3</sup>Reservoir water level

<sup>4</sup>Palmer Drought Index

**Table 5: Main results from dynamic panel model combining supply and demand side**

	(1) 100k+	(2) 100k-50k	(3) 50k-10k	(4) 10k-1k	(5) 1k-
lnpfb <sup>1</sup>	0.9237 (0.4358)	-0.9595** (0.0231)	-0.4648*** (0.0003)	-0.2473 (0.2299)	0.1286 (0.1157)
lnpsb <sup>2</sup>	-0.2560 (0.2544)	-0.3487 (0.1888)	-0.4964** (0.0115)	-0.9841*** (0.0004)	-0.3750* (0.0611)
L.lnw <sup>3</sup>	0.0017 (0.9905)	0.1715 (0.4554)	0.1800* (0.0909)	0.0319 (0.7413)	0.4301*** (0.0012)
L.lnpfb	0.1539 (0.7106)	0.4008 (0.1664)	-0.0177 (0.8669)	-0.1835 (0.4671)	0.5366 (0.2747)
L.lnpsb	-0.2686 (0.4616)	-1.3390*** (0.0000)	-0.0215 (0.9321)	-0.0564 (0.8116)	-0.4405* (0.0629)
evapordiff <sup>4</sup>	0.0017 (0.3907)	0.1432** (0.0398)	0.0231* (0.0592)	0.152* (0.0611)	0.0190*** (0.0002)
Temp	0.0023 (0.8727)	0.0613** (0.0380)	-0.0111 (0.2373)	0.096 (0.0938)	0.0515*** (0.0001)
Popgrowth	0.0556 (0.9626)	0.9932* (0.0669)	0.7186** (0.0087)	-0.3321 (0.5757)	0.0766 (0.7977)
Inmedinc	0.1109 (0.4680)	0.6003*** (0.0098)	0.4256*** (0.0003)	0.3131*** (0.0074)	0.0542 (0.8216)
lnincgap	0.3793 (0.4599)	-1.1637 (0.6638)	-1.5064*** (0.0014)	-0.6710 (0.3755)	0.0991 (0.6224)
lnpfb × lnincgap	-0.1343 (0.4113)	0.3447 (0.6424)	0.4939*** (0.0004)	0.2421 (0.2450)	-0.0221 (0.6716)

HouSi	0.1786 (0.2935)	-0.4298 (0.1148)	0.1369* (0.0608)	0.0812* (0.0534)	-0.2782 (0.1364)
Pubedu	-0.1137 (0.30823)	-0.3179*** (0.00355)	0.0087 (0.93453)	0.1718 (0.22129)	-0.0973 (0.70818)
Conserv	0.0109 (0.9081)	-0.3040** (0.0109)	0.2896 (0.1095)	-0.5119 (0.2235)	
Observations	53	20	198	599	28
LR chi2	85795.5532	159456.5614	326675.0691	566131.2289	66770.75342

\*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1

### Heteroskedasticity and Autocorrelation Tests

Table 6: Heteroskedasticity and Autocorrelation Tests for Population and Income

	(1) Population	(2) Income
lnpop	0.90*** (0.00)	
lnmedinc		0.31*** (0.00)
Observations	2551	2239
LR chi2	.	624.38
Panels	heteroskedastic	
Correlation	No autocorrelation	

\*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1

### Hausman Test for Endogeneity

	Coefficients		(b-B) Difference	sqrt(diag(V_b-V_B)) S.E.
	(b) fixed	(B) random		
lnpfb	-.0815641	-.0519278	-.0296363	.0271009
lnpsb	-.0870978	-.1393572	.0522594	.0205073

b = consistent under Ho and Ha; obtained from xtreg  
 B = inconsistent under Ha, efficient under Ho; obtained from xtreg

Test: Ho: difference in coefficients not systematic

$$\chi^2(2) = (b-B)' [(V_b-V_B)^{-1}] (b-B)$$

$$= 6.87$$

Prob>chi2 = 0.0323

Figure 3: Hausman Test for Endogeneity

### Effect Size for the Model Results

Table 7: Effect size for the two-block prices FE model

Estimates	First block	Second block
Eta-squared	0.5342	0.5179
Omega-squared	0.3733	0.3514

**Robustness check for interaction term: considering the second block**

**Table 8: Main results from dynamic panel model instead with second block price in interaction term**

	(1) 100k	(2) 50k	(3) 10k	(4) 1k	(5) Hundred
Inpfb	0.30708 (0.42591)	-0.06688 (0.82578)	0.29821* (0.06503)	0.42816 (0.42380)	-0.20262 (0.62302)
Inpsb	0.22394 (0.89625)	7.77796 (0.28011)	-1.46053 (0.74264)	0.22982 (0.92893)	3.42700* (0.08053)
L.lnw	-0.03945 (0.81594)	0.16462 (0.16824)	0.20934 (0.18328)	0.02797 (0.83567)	0.45499*** (0.00026)
L.lnpfb	0.12072 (0.78325)	0.37993 (0.16725)	0.06952 (0.66142)	0.18643 (0.71503)	0.35738 (0.44656)
L.lnpsb	-0.34421 (0.41902)	-1.34671*** (0.00000)	-0.41340 (0.27991)	-0.03821 (0.93417)	-0.17501 (0.49204)
evapordiff	0.00060 (0.76203)	-0.00322 (0.15272)	0.00065 (0.65404)	0.00101 (0.25894)	0.04642*** (0.00228)
Temp	0.00412 (0.80109)	-0.05404*** (0.00229)	0.00414 (0.73580)	-0.01070 (0.11869)	0.04022*** (0.00192)
Popgrowth	-0.28579 (0.82684)	0.90937* (0.05725)	-0.84677** (0.04420)	-0.03715 (0.96262)	0.03071 (0.91371)
Inmedinc	-0.02874 (0.90503)	0.12009 (0.43290)	0.05293 (0.66834)	-0.04658 (0.71062)	0.16058 (0.53108)
HouSi	0.07712 (0.70040)	-0.47111 (0.10968)	0.21114** (0.01259)	0.11502** (0.02416)	0.06889 (0.70898)
Inincgap	0.23604 (0.70043)	3.02553 (0.31247)	-0.53774 (0.75416)	0.68074 (0.50619)	1.55015* (0.05852)
Inpsb × Inincgap	-0.06002 (0.71724)	-0.70911 (0.32584)	0.14325 (0.75032)	-0.11763 (0.63916)	-0.37714* (0.06384)
Pubedu	-0.13215 (0.34799)	0.19357* (0.08058)	0.15815 (0.25233)	0.09695 (0.71171)	-0.08251 (0.72678)
Conserv	0.12561 (0.35657)	-0.35507*** (0.00143)	0.50160* (0.07529)	0.06861 (0.92755)	
Observations	53	20	198	599	28
LR chi2	87793.58274	170350.50965	243082.90760	529315.15238	70242.79619

\*\*\*p < 0.01, \*\*p < 0.05, \*p < 0.1

The population groups, with two being statistically significant for population groups (2) and (5). However, the lagged first block price is not statistically significant across population groups but has negative coefficients for groups (3) and (4).

With regard to other explanatory variables like population growth, temperature, and evaporation difference, we see that they become statistically significant for more population groups in the combined model. On the other hand, there is a slight improvement in the performance of other explanatory variables like household size, public information, and conservation programs.

The income gap, in logged terms, has a negative impact for most of the population groups except for groups (1) and (5), which further illustrates that a large income gap, indicating possibly significant differences in income, may limit water demand for households in need. From Table 2.5, we also see that the interaction term between income gap and block price has positive coefficients

for most population groups except for groups (1) and (5) and is significant only for population group (3), between 10,000 and 100,000 residents. The interaction term suggests that changes in the income gap and the current first block price may combine to strengthen their impact on residential water demand further.

**Concluding Remarks**

This paper contributes to the current Texas residential water consumption literature by checking for potential equity and conservation concerns. More specifically, the paper analyzes residential water consumption under current water pricing practices in Texas, considering various socio-economic and climatic variables.

Although the significance of explanatory variables varies across different population groups, there are a few things to emphasize concerning their general impact on residential water consumption. Increasing block rates signal scarcity and, as a result, can help

reduce resource use, reflected by the significant effects of the second block prices that we see in a few of our estimates. Public information and conservation programs should also be considered for water conservation consideration since they have a mostly negative impact on water use.

Regarding socio-demographic variables, median household income should also be considered when analyzing water consumption, as it shows a consistent positive impact. Besides median household income, the income gap also matters since it reflects the possible presence of income inequality among water users, and its presence may affect pricing and demand. We have checked to verify this by including an interaction term between the first block price and the income gap. Our results were mixed with respect to our supply-side variables. Still, in our combined estimates, the impact of the interaction term is positive with respect to water consumption, demonstrating that the presence of income inequality may strengthen the pricing effects on water demand.

We have also found that climate-related variables, like temperature and the evaporation difference variable, should also be considered in evaluating residential water demand since they positively impact residential water use.

As compared to the literature, this paper analyzes the impacts on municipalities' water consumption across different population sizes rather than studying specific household data or focusing on particular areas with fixed population sizes. This difference may affect the magnitude of our estimated coefficients. However, the results in this paper still align with the literature, specifically regarding the current block prices' negative impacts on water consumption. To put the article in the historical context of Texas residential water demand analysis with respect to increasing block prices, the paper shows that the second block price is relatively less inelastic and statistically significant than the first block price, especially for municipalities with populations of 50,000 and below, which adds to the previous literature by Nieswiadomy and Molina, Hewitt and Hanemann and Gaudin et al. [5]. Using past prices and supply-side variables as instrumental variables also achieved better results in terms of signs and significance for the second block price than Hewitt and Hanemann, which lacked statistical importance for water prices in general. Nieswiadomy and Molina have statistically significant estimates but a mixture of positive and negative signs for the block prices. Moreover, Nieswiadomy and Molina do not analyze in detail any differences regarding potential variations in the magnitude of their estimated coefficients between block prices. Instead, their interest is in comparing decreasing and increasing block rate pricing impacts on water consumption. As our paper focuses on increasing block rate pricing, the analysis regarding the relative difference in elasticities between the different block prices is a new addition to the literature. In addition, our paper also utilizes the combination of supply- and demand-side variables to help improve the estimates for the first block price, which becomes more statistically significant and negative for more population groups in the combined model. Furthermore, previous literature on Texas residential water demand did not allow for programs that encourage water conservation through public education and conservation programs. Our paper has highlighted the significant impact of public education and conservation programs specifically for municipalities with a population between 50,000 and 100,000 residents. Even though the number of observations for these municipalities in the dataset is small, they represent communities with large residential water consumption. This result highlights the need to sort the effects of these programs among different-sized population groups.

Although there has been some work on the impact of increasing block rates on water consumption, the possibility of equity pricing has yet to be addressed explicitly in the literature. Our paper has contributed to this by considering the income gap and supply-side variables to correct this concern and the possible endogeneity of water prices. From our analysis, we can see that the interaction term has positive impacts on residential water demand for three of the population groups, which further suggests that municipal water providers may consider the impact of income inequality through their pricing structure as the presence of an income gap strengthens the price effects on water consumption.

In this paper, however, we have yet to include details regarding the characteristics of water utility providers, which might also impact water rates and, in turn, water consumption. These details, if available, might be helpful for further research into water rate design and in evaluating the price elasticity of water demand. Additionally, we may see more unexpected changes in climatic conditions in the years to come. Water utility providers may need to look at these possible changing conditions more closely and plan on ways to adjust water rates and the thresholds for block rates accordingly. In addition, from a water utility provider's perspective, the reservoir water level should also be accounted for. As we have seen in our results, the variable significantly affects both water rates. In the future, we expect it to play a more critical role in water pricing.

On a final note, although we have found some possible concerns for income inequality among water users, pricing alone cannot address potential equity problems. For example, this issue may be better addressed through public programs designed for lower-income households with regard to their water use or through lump-sum payments. Such programs may provide a less distortionary approach to addressing the problem between water accessibility and income inequality [18-31].

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